

**Employee/Employer Negotiation: What do I want?**

What do I want?	Rank Order	Weighting	Type of Measure	Aspiration	Reservation
Salary					
Performance Bonus					
Annual Leave					
Parental Leave					
Healthcare					
Annual Training Days					
Fixed-term Contract					
Flexi-time / Home Office					
Others e.g., Gym Membership, Travel Pass, School Fees					